



New Era

2501 West 12th Street, Suite#253
Erie, PA 16505

888-923-3473
Info@PaFED.COM

©
2026

PAFED

Annual Meeting

The PAFED Annual Conference was held in Williamsport on September 15th and 16th at the Holiday Inn Downtown.

The PAFED Annual Golf Outing helped PAFED raise money for Camp Susquehanna. Thanks to all that attended and our sponsors we raised even more than last year!

PAFED wishes to thank everyone for their support of the association and the Annual Conference.



Look for the list of VIP Sponsors along with pictures from this wonderful event in this issue of the New Era!



President's Column

by: Ron Ford, PAFED President

Summer is coming to an end. It sure went fast!



The PAFED's Annual conference just happened and was a huge success.

We had great weather for the Annual Golf Outing which was held at Wynding Brook Golf Club. The golf outing is part of our big fundraising event which helps raise funds for Camp Susquehanna/The Burn Prevention Network. Zach and I will have the pleasure of presenting this year's check. The funds help send young burn victims to camp each summer and I'm proud to say that we raised even more this year than ever!

This year we had 7 speakers and 2 sets of break out sessions. I think the speakers this year not only covered a wide range of topics and very important subjects.

As part of the end of the event dinner we had a magician, Brent Kessler. Brent did some walk around magic seeing everyone in the room while hors d'oeuvres were served. After a nice sit down dinner, Brent did a full show for the audience, of whom, many became a part of it! Brent was a big hit.

The conference being over also means that my term as PAFED President is coming to an end. I leave the association in good hands and hope that you will join me in congratulating Zach Eiden from Pye - Barker as he takes over as PAFED President next month. Congratulations Zach!

Some new and some familiar faces on the PAFED board. Zach has a great team behind him. They are already working on next year's conference and are looking for your feedback; the good, and the bad. Feel free to reach out to Jason or Zach anytime.

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President's Message, from front cover

Things in Philadelphia work like molasses in the wintertime. We still haven't got a change in the law to accept NAFED/ICC Pre Engineered Certification for servicing kitchen systems. It was close to being accepted in February, but the Union opposite it. Been trying to get a meeting with the city, union and codes and labor. That's been since May, shortly after the NAFED conference in Atlantic City, which we had meeting there about Philadelphia too.

Last thing I wanted to do is past that to the new PAFED President. I would like to thank Dave Pelton NAFED and Jeff Terrey FEMA with all the work they put in on the Philadelphia effort. It is a issue that will have to be taken care of and corrected in the near future. Issues like this will spread to other cities as they see Philadelphia doing it, they will try to adopt the law too. It really does not affect the union, as they do not want to service, repair or install kitchen systems, and they don't have the knowledge or experience to service them.

PAFED and the board has been part of my life since 2012. Now that my time is coming to a end, I would like to Thank all the past and current Board members that helped over the years. I met and know so many great members and vendors through my time at PAFED.

A lot of these people I have become good friends with. PAFED is a group unlike most organizations, they are good folks and try to better PA for the service companies. It is a organization where some of the original members that started PAFED in 1988, still come out to the events. Meet and greets still matter at PAFED, where the companies and vendors can gather and discuss whatever at that time. You have it with the Welcome party, the lunch and Vendor exhibition and the Happy hour with the dinner after the conference.

One thing that I always will remember, I asked(Many Times) Dale Eller to stay on for a extra year as manager. I was going to be President after Adam.

PAFED was the last of the association Dale and Paula retired from. Dale and Paula both told me, PAFED was the hardest to walk away from, it's like a family. I'm glad they didn't listen to me!! Dale got a little time away to do things on his retirement. Dale told me that they were here for me if I needed anything. I learned a lot of the conference contracts that first year. Paula still helping after Dales way to soon Passing. It goes for the older members too, I run stuff by them and ask for advise. They are always willing to help out. I will be the same way after my board term expires, if someone needs advise or looking for a answer I will be available to help.

I have enjoyed all my time working with the board and members of PAFED. I will see you at the future events PAFED and NAFED has. Thanks and stay safe everyone!

Ron Ford

PaFED New Era



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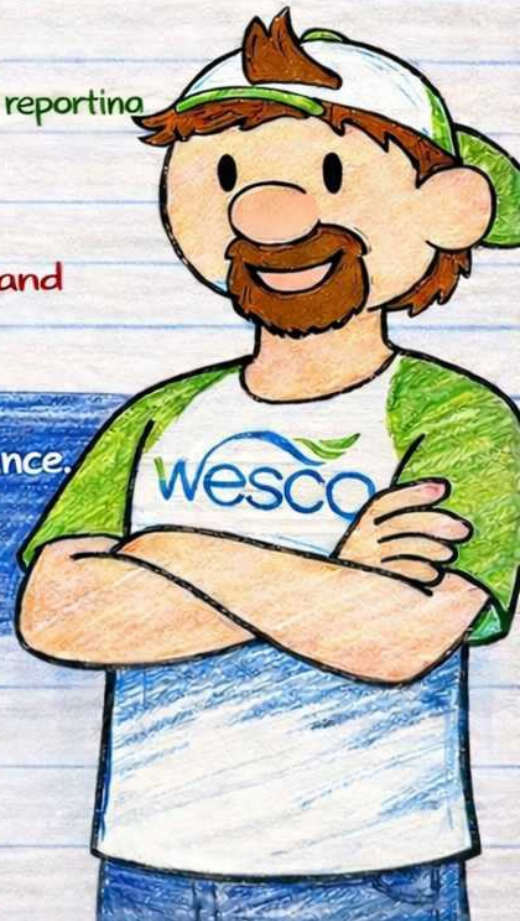
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Camp Susquehanna: Where Young Burn Survivors Build Community and Confidence

A serious burn injury is one of the most painful traumas a human being—especially a child—can endure. Most severely burned children are put into a medically induced coma for the first several months of their recovery because they might not otherwise survive the pain of their initial healing process. Recovery often takes years or even a lifetime of difficult treatments.

Emotional suffering and social isolation compound these physical healing challenges. Maimed and facially disfigured survivors tend to be stigmatized whatever their age, and children especially face ostracism and bullying.

For kids in this situation, nothing is more healing than just “being a kid” with other children and adults who truly understand and are able to help. That’s why Camp Susquehanna exists.

What is Camp Susquehanna?

Camp Susquehanna is a sleepaway summer camp experience for children ages 7-17 who have had a burn injury. It creates potentially life-changing opportunities for children to have fun, connect with peers who are also burn survivors, and learn invaluable life skills in a safe, supportive environment.

Camp Susquehanna is the charity of choice for PAFED. It is a program of the Burn Prevention Network, a Pennsylvania statewide 501(c)(3) non-profit with the mission of reducing the risk of burns and empowering burn survivors and their families. Thanks to the support of many generous donors including PAFED, Camp Susquehanna is completely free to campers and their families. Participants can also take advantage of free roundtrip bus transportation from several different burn centers and other locations across Pennsylvania, including Pittsburgh, Philadelphia, Lewistown, and Lehigh Valley.

Camp Susquehanna participants vary widely in age and abilities, so activities are tailored towards each camper’s unique developmental needs. Kids can choose to participate in an impressive range of activities, including a climbing

wall, ropes course, towed tubing, swimming, fishing, campfires, music, skits, arts and crafts, and much more.

We are celebrating Camp Susquehanna’s 30th year. It is currently being held at beautiful Camp Westmont in Poyntelle, PA. Bracketed by scenic woodlands and a lake, indoor amenities include excellent dining facilities and air-conditioned cabins. Yes, the fun here is first-class.

Supporting Camp Susquehanna

There are many ways for individuals, businesses, and groups to support Camp Susquehanna. One is supporting PAFED’s fundraising events. The camp is completely free for all who attend, and there is room at the current facility for many more campers if funding permits.

Other possibilities include:

- Acting as a chaperone on a bus bringing kids to or from camp.
- Helping to inventory, pack, label, and move camp supplies.
- Provide a lunch stop along one of the bus routes to or from camp. The kids love to stop at a fire hall and meet firefighters!
- Making possible online/virtual activities, such as regular Zoom calls with the children and their families.
- Helping to spread the word about Camp Susquehanna within your own community.

Camp applications are currently open! This year’s dates are June 14-18th. For more information about Camp Susquehanna, including this year’s volunteer application and donation links, please visit <https://www.burnprevention.org/camp-Susquehanna/>.

Additional information also on page 9 in this issue.





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VOLUNTEER FOR CAMP SUSQUEHANNA

Camp for Young Burn Survivors

A LIFE CHANGING EXPERIENCE

Camp Susquehanna is sleep away camp for children with burn injuries. Volunteers make one-on-one connections, learn and have new experiences, while enjoying the great outdoors in the beautiful Pocono Mountains.

Each year, the Burn Prevention Network welcomes 100+ volunteers to make Camp Susquehanna a success!

On-site volunteer opportunities for in-person camp include counselors, fun squad, psychosocial team, photographers, nurses and more! If you cannot commit to the entire time at camp, we have other opportunities as well!

- Chaperon on the buses that bring campers to and from camp
- Packers who label, organize, inventory, and move camp supplies
- Fundraisers! Hold a raffle, a fundraising event, or recruit donors
- Assist with virtual events throughout the year (Soliciting donations, packing materials, etc.)
- Help with a lunch stop along the bus routes for the campers

VOLUNTEER REQUIREMENTS:

- Have experience working with children
- Complete the application
- Be at least 21 years of age
- Complete a phone interview
- Attend all days of camp
- Must have Criminal and Child Abuse check completed and mailed prior to attending camp. Anyone who has not lived in the state of PA for the last ten consecutive years must also complete an FBI fingerprint check. Clearances are valid for 60 months from date of issue.
- Burn survivors ages 18-20 may apply to the Leaders-InTraining Program

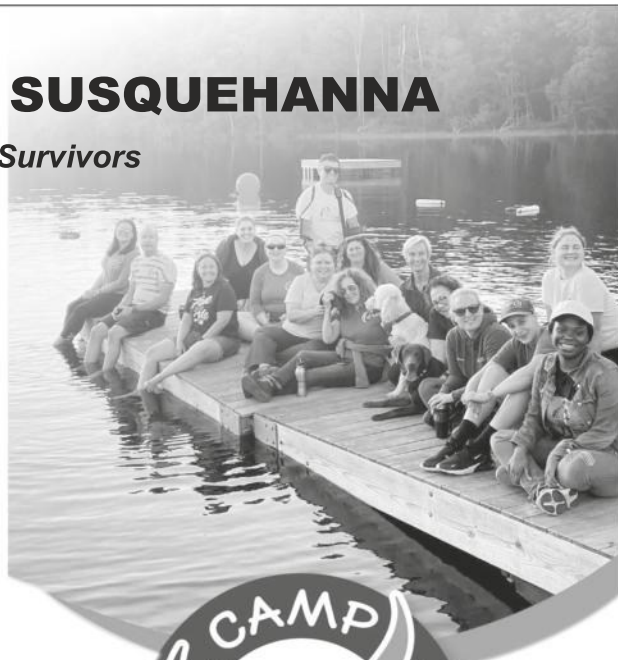
Camp Susquehanna is completely free of charge to our campers and families.

WHAT VOLUNTEERS SAY:

"Camp Susquehanna is a life changing experience. Once you attend, you will never be the same."

"Camp is just what I need to recharge my batteries for the rest of the year."

"I feel as though I get just as much from camp as the campers do. It feels like family here."



REGISTRATION

To see more information or register to volunteer for camp, visit our website. You can also email us at Jessica@burnprevention.org



CONTACT INFORMATION:

Camp Susquehanna is a program of the Burn Prevention Network.

6081 Hamilton Blvd
Suite 600-628

Allentown, PA 18106 -3107

484-224-3032

burnprevention.org/camp-susquehanna



2026 Schedule of Events

PAFED Annual Conference:
September 15-16, 2026

ISC Security Expos:

- November 3-5 - ISC East

AFSA Annual Convention:
September 27-30 - Washington, DC

Renew Your Membership

Earlier this year, Membership Renewal Invoices were sent to all PAFED members. Membership Dues are \$250 - what does your membership support?

- Legislative Advocacy & Updates
- Networking Opportunities
- News via The New Era Newsletter
- Public Relations Activities

Please contact PAFED office 888-923-3473 or info@pafed.com if you did not receive. Renew by Credit Card online or contact the PAFED Management Office 888-923-3473

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Portable Fire Extinguishers Training (Virtual Instructor Led)

Dates: 07.09.26, 08.06.26, 09.08.26 at 8 am EST

This Fire Extinguishers Course is designed to provide attendees an overview of how Fire Extinguishers became important, product information, information on standards, codes and the enforcement of them, selection and installation, calculating extinguisher coverage, recharging and hydrostatic testing.

Hands On Training is also available at various locations throughout the year.

6/4, 8/20 (Edison), 7/23 (Concord), 7/30 –7/31 (Baton Rouge)

Visit fedlearningcenter.com for more information and to register.

Description

Segment 1: Learn the basic principles of Fire Extinguishers, the fundamentals of fire, fire extinguisher basics, using fire extinguishers, standards, codes, enforcement, product testing, ratings, labeling, and the general effectiveness of fire extinguishers.

ICC # 24691, CEUs: 0.15, Contact hours: 1.5

Segment 2: A general overview regarding the installation, inspection, and maintenance requirements of Portable Fire Extinguishers.

ICC # 24924, CEUs: 0.2, Contact hours: 2

Segment 3: A deeper dive into understanding Fire Extinguishers including how to determine the number of extinguishers installed based on occupancy hazard by explaining the proper selection and calculation process.

ICC # 24925, CEUs: 0.2, Contact hours: 2

After successful completion of all segments and materials, you will receive a Certificate of Completion for this course.

Some of the course content that will be covered during the course is below:

- Types & History of Fire Extinguishers
- Basics of Using a Fire Extinguisher & Effectiveness
- Standards, Codes and Enforcement
- AHJs and their role
- Product Testing, Ratings & Labeling
- Components of Portable Fire Extinguisher
- Installation of Extinguishers
- Inspection and Maintenance Requirements
- Maintenance Checklist
- Instructor Demonstration: Inspection of Out-of-Service Extinguisher
- Review of Obsolete Fire Extinguishers
- Non-Compliant Examples
- 6-Year Maintenance
- Recharging
- Hydrostatic Pressure Testing
- DOT and Non-DOT Cylinders
- Condemning Fire Extinguishers
- Types of Occupancy Hazards
- Selection of Fire Extinguishers
- Calculating Fire Extinguisher Coverage



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APPLICATION FOR MEMBERSHIP

(Please print or type)

() **Active Membership** (Fire Equipment Distributor) – Annual Dues \$250 (For 2026 Membership)

() **Associate Membership** – Annual Dues \$250 (For 2026 Membership)

COMPANY INFORMATION:

Company Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: (____) _____ Fax: (____) _____

Co. Website: _____ Year Company Started: _____

COMPANY CONTACT:

Designated Voting Rep: _____ Title: _____

Email: _____

CONDITIONS THAT MUST BE MET FOR ACTIVE MEMBERSHIP:

- 1) Do you follow the provisions of the National Fire Protection Association standards and other local codes and regulations within your service area which are applicable to your business? Yes _____ No _____
- 2) Do you have a D.O.T. certified hydrotest facility? Yes _____ No _____
 - a) If yes, list your D.O.T. Number and Expiration Date _____
 - b) If no, list the name and D.O.T. number of the Company that performs your hydrostatic testing
Company _____ D.O.T. # _____
- 3) Is firm or company owned, controlled, managed or operated by any full or part-time member or employee of a regulatory agency? Yes _____ No _____
- 4) Does the firm conduct its business at a location which clearly identifies the business through a permanent commercial sign? Yes _____ No _____
 - a) Photo of permanent commercial sign must be provided
- 5) List of References: Provide at least (3) references, these may be customers, vendors or competitors.
 - a) List to include company name, address and phone number
- 6) Company maintains insurance which includes general liability and workers compensation coverage. Yes _____ No _____
 - a) Proof of Insurance – copy of Certificate of Insurance must be provided

RESPONSIBILITY OF MEMBERSHIP:

If accepted for membership in this association, we acknowledge the responsibility inherent in sale and maintenance of fire protection distributed by the industry. We pledge to perform our work and serve our customers with the highest degree of honesty, skill, and integrity that such responsibility infers.

We pledge that we will perform all work in strict accordance with legally applicable national, state and local fire codes and that violation of this pledge may mean termination of membership in this association. I further state that I have the authority to commit my firm to such precepts and principles and do so without reservation.

I and my assignees also agree that any property of PaFED will be returned upon termination of membership. I hereby certify that I have read the contents of this application and that the information provided herein is true and correct.

Signature: _____ Date: _____

Payment Type: Master Card VISA AMEX

Check Payable to **PAFED** _____

Card #: _____ Expiration Date: _____

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Card Holders signature: _____

Please submit this application and first full year's dues payment to PaFED at the address listed above
Membership is not transferable. Dues are not refundable. Membership is based on a calendar year (January 1 thru December 31).



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PaFED "New" ERA

Official newsletter of the Pennsylvania Association of Fire Equipment Distributors

Advertising Rate Information

2025 Mechanical Size (Width x Height)		Four Issues Total (When Paid in Advance)	Two Issues Total (When Paid in Advance)	Per Issue
1/8 Page	3.5" W x 2" H	\$240	\$130	\$75
1/4 Page	3.5" W x 5" H	\$400	\$220	\$125
1/2 Page	7.5" W x 5" H	\$600	\$400	\$225
Full Page	7.5" W x 10" H	\$1,100	\$640	\$350
Inside Cover	7.5" W x 10" H	\$1,200	\$700	\$400
Back Cover	7.5" W x 7.5" H	\$1,200	\$700	\$400

About Our Publication

Frequency: Quarterly - 4 issues annually

Issues: January-March, April-June, July-September, October-December

Advertising Deadline: 15th of the month preceding publication

Advertising Copy: Camera Ready or Electronic (PDF files preferred)

Advertising Insertion Form

Size of Ad (*select one*) ☐ 1/8 page ☐ 1/4 page ☐ 1/2 page ☐ Full Page

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Company: _____ Date of Incident: _____
 Person Reporting: _____ Date of Report: _____
 Location: _____

TYPE OF FIRE

☐ Class A ☐ Class B ☐ Class C
☐ Class D ☐ Class K What was burning: _____

INDICATE SIZE AND QUANTITY

ABC: _____ Press. Water: _____
 BC: _____ Water Mist: _____
 PK: _____ Loaded Stream: _____
 CO2: _____ Class D: _____
 Clean Agent: _____ AFFF: _____
 Class K: _____ FFFP: _____

Did the extinguisher(s) extinguish the fire? ☐ YES ☐ NO

If NO, how was fire extinguished?

☐ Fire Department ☐ Occupant-used Hose ☐ Sprinkler System
☐ Self Extinguished ☐ Other System: _____ ☐ Other: _____

If extinguisher failed to extinguish fire, why?

☐ Fire Too Large ☐ Extinguisher Not Full ☐ Operator Error
☐ Extinguisher Not Pressurized ☐ Operator Not Trained ☐ Extinguisher Malfunction
☐ Wrong Type Unit ☐ Unknown ☐ Other: _____

REASON FOR MALFUNCTION

☐ No Maintenance ☐ Valve Failed To Open ☐ Improper Recharge
☐ Unknown ☐ Extinguisher Damaged ☐ Other: _____

Was the fire department called? ☐ YES ☐ NO

Did the fire department extinguish/overhaul? ☐ YES ☐ NO

If known, approximate time fire department arrival? _____

Did the fire area have fire suppression systems? ☐ YES ☐ NO

If YES, did they activate? ☐ YES ☐ NO

What type systems were present? _____

TYPE OF OCCUPANCY

☐ Assembly ☐ Residential ☐ Industrial
☐ Educational ☐ Lodging ☐ Storage
☐ Day Care ☐ Residential Boarding ☐ Vehicle
☐ Healthcare ☐ Mercantile ☐ Construction
☐ Detention/Correction ☐ Business ☐ Other

Please describe incident:

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PAFED ANNUAL CONFERENCE September 15 – 16, 2026

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PAFED

2026 Annual Conference

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